

Corporate Coaching Needs and Assessment Questionnaire

Are your people ready to be coached? Would your organization's employees benefit from coaching?

Please take a moment to complete the self-assessment questionnaire which will help you to decide if your people are ready to be coached by Carolann and if your organization will benefit from Carolann's coaching.

SECTION 1

Do you agree or disagree with the following statements?

		Agree	Disagree	Unsure
1	We want to improve our staff members' performance.			
2	We want our people to find out what high performance behaviors are.			
3	We want to empower our staff members to become high performers.			
4	We want to build on already existing high performance behaviors.			
5	We want to bring about a culture within teams of high performance behaviors.			
6	We need to correct a staff member's poor performance.			
7	We want faster realization of personal and or company/organizational goals.			
8	We want to bring about a culture and situation of ongoing performance improvement and increased productivity.			
9	We need improved managerial assertiveness and effectiveness.			
10	We want to ensure that our people's behavioral patterns are aligned to personal and business goals.			

11	We want to accelerate the development of our managers and leaders.			
12	We want to bring about a culture and situation of ongoing performance improvement and increased productivity.			
13	We want to improve and maximize our employees' performance & leadership skills, abilities and effectiveness.			
14	We want our staff members to transform their lives, undergo personal reinvention and lead balanced, purposeful, fulfilled lives.			

SECTION 2

How do you see your employees; how do you think they see themselves?

		Agree	Disagree	Unsure
15	They generally have high career aspirations.			
16	They are keen to discover, clarify, and align with what they want to achieve in their career.			
17	They have high career aspirations and want to plan their way to greater success.			
18	They want to achieve a whole person (mind, Body, Soul, Spirit) state.			
19	They want to improve skill sets and abilities; improve their effectiveness.			
20	They want to realize their full power and potential.			
21	They want to overcome career problems or hurdles.			
22	They want to enjoy a rewarding and fulfilling career.			
23	They are open to learning about how to create and manifest better outcomes in life.			
24	They are willing to make changes to life if they need it.			
25	They are committed to following through on any action items coaching may involve.			

EVALUATION: Score key:

Agree: 5 points **Disagree:** 2 points **Unsure:** 0 points

If you have scored 90 or above:

Your organization and its people are ready and will certainly benefit from Carolann's coaching. Contact us now to get started, so that your organization and its people achieve faster realization of personal and organizational goals!

If you have scored below 90:

We recommend a complimentary orientation cum coaching session with Carolann to help you and your people realize the benefits of people development and its impact on business performance! Contact us now to get started, so that your organization and its people achieve faster realization of personal and organizational goals!